

## For Immediate Release

**WANG**

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### WANG DOUBLES POWER OF CS COMPUTERS WITH INTEL 386 MICROPROCESSOR

Lowell, Mass. (May 19, 1989)--Wang Laboratories Inc. today announced the CS/386 computer, a powerful successor in Wang's 2200/CS line of small business systems. Based on the high-performance Intel Corp. 386<sup>TM</sup> microprocessor, the 32-bit, multi-user CS/386 delivers twice the power of earlier CS models.

The CS/386 is the latest in a series of technological advancements in the Wang 2200/CS computer family, introduced in 1972. The CS/386 demonstrates Wang's continuing commitment to modernize and support the 2200/CS line, of which more than 73,000 have been sold worldwide, largely to small commercial businesses by value-added resellers (VARs).

Wang unveiled the CS/386 at the Redshaw User Group Convention taking place May 19-21 in San Diego, Calif. Redshaw Inc., based in Pittsburgh, Pa., is the leading supplier of insurance agency office automation systems and the largest reseller of CS systems, having installed more than \$100 million worth of Wang equipment in North America since 1976. Redshaw is an independently managed subsidiary of The Hartford Insurance Group, Hartford, Conn., and is jointly owned by St. Paul Fire and Marine Insurance Co., St. Paul, Minn.; Crum and Forster, Morristown, N.J.; and The Kemper Group, Long Grove, Ill.

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"The Wang 2200 family is a symbol of longevity in the computer industry, thanks to successive enhancements we've made using state-of-the-art technology," said Ian Adam, director of Worldwide Product Marketing at Wang. "With the CS/386, we have moved a mature computer architecture to an industry-standard, 32-bit computing platform. The CS/386 offers our customers a new level of performance for processing the thousands of software applications written in BASIC-2, and establishes new groundwork for future technology enhancements."

Frank L. Grebowski, president and chief executive officer of Redshaw, said, "Wang's 2200/CS products have long figured prominently in Redshaw's success in the expanding insurance agency market, where low cost and high reliability are major concerns. The CS/386 represents for us a new generation of hardware that meets present and future performance and growth requirements, while protecting users' past investments in software and system components. In an industry littered with abandoned and orphan products, Wang's continued support and advancement of the 2200/CS line is extraordinary."

The CS/386 comes in four models that are fully compatible with earlier 2200, MicroVP, and CS peripherals, communications controllers, option boards, and software, providing current users an easy and economical upgrade path. Users of the single-board, very-large-scale-integration (VLSI) MicroVP and CS models can upgrade to a CS/386 simply by replacing the central processing board and operating system. Wang will continue to market entry-level CS models.

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The new CS/386 operating system offers significant performance improvements. Main program memory of the CS/386 has been increased from 1MB to 8MB, and the size of partitions for program allocation has been enlarged to 8MB from the previous restriction of 56KB. The CS/386 supports up to 16 users, and CS multiplexers permit up to 16 central processors to share data storage facilities.

CS/386 supports a variety of local and remote workstations and PCs. The CS/386 reads and writes industry-popular MS-DOS files, allowing PC users to store and retrieve MS-DOS files on the CS/386 as well as process BASIC-2 applications as a CS workstation.

Available in June, CS/386 prices range from \$7,500 to \$12,500.

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386 is a trademark of Intel Corporation